



The Energetics of Sales Success

Discover whether you attracting sales success or repelling it?

Restrictive

Expansive

The Energetics of Sales Continuum

Low Vibration	High Vibration
<p>Mindset/Belief</p> <ul style="list-style-type: none"> <input type="checkbox"/> I don't like to be sold to and am often bothered when others make an offer to me. <input type="checkbox"/> I don't email my list very much because I don't want to bother them. <input type="checkbox"/> I'm uncomfortable sending too many emails to my list for fear I may appear desperate. <input type="checkbox"/> I will extend an invitation to a client but don't like following up when the timing wasn't right. <input type="checkbox"/> I am often uncomfortable when it comes to making an offer or asking for the sale. <input type="checkbox"/> It feels like others in my niche are more experienced and confident than me. <input type="checkbox"/> I sometimes doubts my ability to deliver on the promises I make in my marketing. <input type="checkbox"/> I dread Discovery Sessions because I don't have a process that is both comfortable and effective. 	<p>Mindset/Belief</p> <ul style="list-style-type: none"> <input type="checkbox"/> The world is abundant with no limits to the financial success we can all experience. <input type="checkbox"/> I have something unique and valuable that my ideal client is searching for right now. <input type="checkbox"/> I pour my heart into my offers and commit to my clients getting what they came to me for. <input type="checkbox"/> I am comfortable charging clients for my experience, expertise and the value I offer. <input type="checkbox"/> I email my list regularly because I believe they want and will benefit from what I share. <input type="checkbox"/> I know that the more I am in communication with my list, the deeper the connection. <input type="checkbox"/> I understand that prospects need to receive multiple invitations to do business with me. <input type="checkbox"/> I love the Discovery Session process, where I help clients discover the right next steps for them.

Take The Sales Continuum Challenge

What I want you to remember is that YOU are in control of your thoughts and beliefs around marketing and sales. Take the next 7 days to recalibrate your *client attraction mojo* by setting an intention to be mindful about the energy you are holding as you step into any action related to marketing and sales.

Below you will find a tool for being mindful of the energy you are holding around sales and marketing.

Three Steps To Raise Your Vibration...

1. Print this handout I've designed to help you shift your energy around sales to become the people and opportunity magnet you are meant to be.
2. Keep the handout in front of you throughout each day, referring to the Low and High Vibration statements to get a sense of where you are on the continuum.
3. As you take steps to market or sell throughout the day, jot down the steps you took and whether you were in a low vibration (heavy, restricted, and doubtful) or a high vibration (excited, expansive and confident).

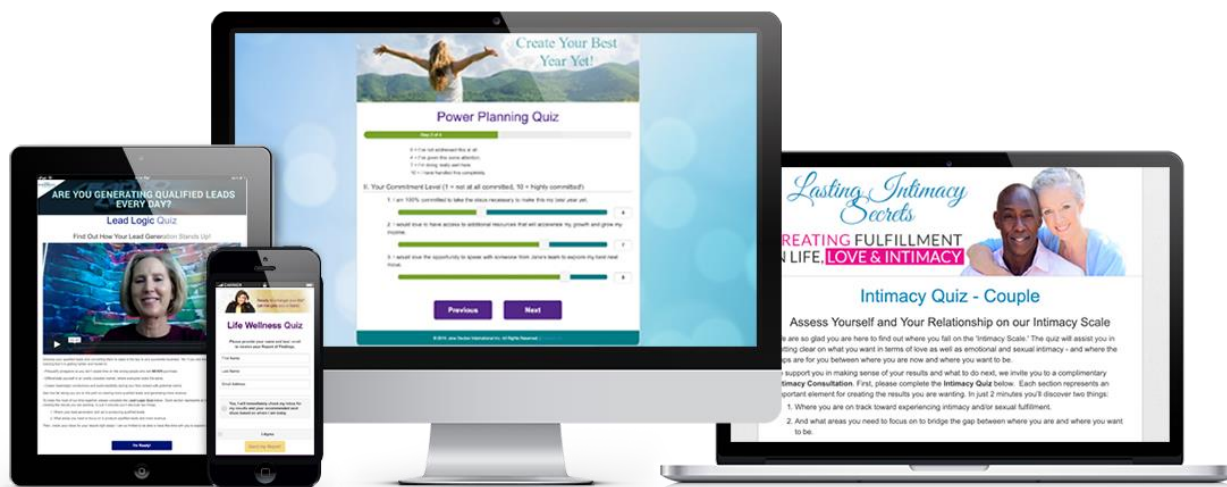
Inspired Action	Inspired Marketing & Sales Action	Low Vibration	High Vibration
Monday			
Tuesday			
Wednesday			
Thursday			
Friday			
Saturday			
Sunday			

At the end of the day, take stock of a few things...

- How much time you spent either marketing or selling.
- Where you were on the continuum as you took these steps.
- What do you want to do differently tomorrow to raise your vibration and become the "client attracting magnet" you can truly be.

Are you ready to use Assessments in your marketing and Sales? Activate Your 14-Day Free Trial Today!

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We are standing by to help you design personalized assessments and surveys so you can grow your list, engage your community, and move prospects into the perfect product, program or service.